



HOME OF CASTEC BRANDS

CUSTOMER TRADE ACCOUNT APPLICATION

Thank you for choosing Fabritec Designs. We want to provide you with customer and sales service appropriate to your needs. We ask, therefore, that you complete this Customer Application.

If you have questions, please contact our Account Management Department at 800.828.2500. Thank you for your cooperation.

COMPANY DETAILS

_____		_____		_____	
Company Name		Phone		Fax	
_____		_____		_____	
First Name		Last Name		Business Title	
_____		_____		_____	
Street Address		City		State	Zip
_____		_____		_____	_____
_____		_____			
E-mail Address		Website Address			
_____		_____			
dba		dba			

ABOUT YOUR COMPANY

Into what market do you sell your products?

- Residential and Light Commercial (homeowners and small businesses)
- Hospitality (hotels)
- Commercial and Institutional (general contractors who sell to high-rise owners, schools, hospitals, etc.)

What is your annual sales volume?

- Up to \$250,000
- \$250,000 to \$500,000
- \$500,000 to \$1,000,000
- \$1,000,000 plus

What products do you sell?

- Drapery workroom products such as draperies, panels, valances, fabric roman shades
- Natural woven shades (shades made of woven wood and grass-cloth type fabric)
- Hard window coverings such as mini-blinds, vertical blinds, pleated shades, etc.
- Solar window coverings (shades made of solar-screen fabrics)
- Other products such as furniture, carpet, wall coverings, etc.

Do you carry sample books for presentation purposes? Yes No

Name three companies whose fabric samples you carry.

Do you have professional installation capability available to you? Yes No

What year was your business established? _____ How many employees do you have? _____

Your business is operated from? Storefront Home Office

How did you hear about us?

- Word of Mouth Magazine Advertisement Direct Mail Piece Website/Internet Search
 Email Marketing Social Media Other _____

Primary Fabritec Contact: _____

How do you classify your business? (please check those that apply)

INTERIOR DESIGNER

- Design Firm:** An interior designer or design studio that sells window coverings and soft furnishings directly to clients as part of their services.
 Design Specifier: An interior designer who specifies window covering and related products for projects, whether or not they handle the sale directly.

RETAILER

- Soft Window Coverings Retailer:** An individual or company who sell Roman shades, draperies, valances, cornices and swags to the end user.
 Roller & Exterior Shade Retailer: An individual or company who sell roller shades and exterior shade products to the end user.
 Natural Woven Shade Retailers: An individual or company who sell Roman shades made of Natural Woven Shade materials to the end user.
 Other Retailer: An individual or company whose primary business is not design or window coverings, but who sells to the end user.

DESIGN TRADE PROFESSIONAL

- Workroom:** A business that fabricates Roman shades, draperies and other soft fabric window coverings from customers' own materials (C.O.M.).
 Manufacturer: A business that provides window coverings from it's own materials.
 Trade reseller: A person who buys window coverings from C.O.M. workrooms or a manufacturer, for resale to designers who in turn resell them to the end user.
 Installer: An individual or company who sells installation services to resellers.
 Fabricator: A business that assembles hard window coverings for sale to retailers who resell them to the end user.

COMMERCIAL CONTRACTORS

- Hospitality Contractor:** A contractor or workroom that sells primarily to hotels.
 Contract Reseller: A window covering contractor who sells to general contractors and the end users.

FABRITEC, LLC. USE ONLY

CUSTOMER EVALUATED BY	DATE	TERMS	CREDIT LIMIT \$
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CREDIT APPLICATION

If you wish to pay for your purchase with a company or personal check, we must have your banking information whether or not you request an open account. Your banking history must reflect 12 or more months of activity, unless you are a newly established business.

Your credit information must be submitted on our form. If you have additional information, please attach it to your completed application. Answer all questions, and be sure to sign the application. We will begin the verification process only after all information is received on our signed application.

BUSINESS IS A: Corporation LLC Partnership Sole Proprietorship

OWNERS OR OFFICERS: Street Address, City, State, Zip & Phone

WINDOW-COVERING TRADE REFERENCES (minimum of three, no more than one fabric company):

COMPANY NAME, Street Address, City, State, Zip, Phone & Account No.

BANKING INFORMATION:

BANK NAME, Street Address, City, State, Zip, Phone & Account No.

WE WISH TO DO BUSINESS ON THE FOLLOWING BASIS:

- Pro-Forma** (payment before shipment)
- Credit Card** (auto charge card upon order completion)
- Net Terms**

If you are based in California, fill out the attached "California Resale Certificate Form" for tax exemption.

- I agree to Fabritec Design Terms & Conditions *(Required, see following page for Fabritec Design Terms & Conditions)*
- I certify that the information I have given above is correct *(Required)*
- Stay up-to-date with new products, news and events. You can unsubscribe at any time.

Signature (Required)

Title

Date

If completed electronically, signature in this box signifies approval.

FABRITEC, LLC. USE ONLY			
CREDIT APPROVED BY	DATE	TERMS	CREDIT LIMIT \$

TERMS AND CONDITIONS

The undersigned agrees, as a condition of the extension of credit, to the following terms and conditions. FABRITEC, LLC. will not be bound by any terms on the Buyer's order form that are at variance with this agreement.

TERMS OF PAYMENT: Payment terms will be determined by our Accounts Receivable Department and shared upon application approval. In the event Buyer wants to delay shipment of a completed order, FABRITEC, LLC. may "Bill and Hold" the order. However, payment is due in accordance with payment terms whether or not the order has been shipped. Invoice date shall be either the date of shipment or the date order is ready for shipment or placed in will-call.

FABRITEC, LLC. reserves the right to change the credit terms of the company, cancel an order, or require a deposit to proceed with an order. No such change will cause FABRITEC, LLC. to have any liability to the Buyer.

CANCELLATION: All orders received by FABRITEC, LLC. from Buyer will be orders for custom-made product. As such, they may not be cancelled. In the event of a cancellation, FABRITEC, LLC. shall have the right to charge a cancellation fee to cover any costs it may have incurred, including a minimum fee to cover the cost of having taken the order.

PRICES: Prices and specifications are subject to change without notice. Written quotations expire 90 days from the date of quotation. All pricing is F.O.B. FABRITEC, LLC.

WRITTEN ORDERS: All orders submitted to FABRITEC, LLC. by Buyer must include Buyer's purchase order and FABRITEC, LLC.'s order form with all specifications clearly indicated in writing. Any specifications communicated verbally to FABRITEC, LLC. by Buyer that result in FABRITEC, LLC.'s producing the wrong product will be remade at the Buyer's expense.

DELIVERY: Shipping dates provided by FABRITEC, LLC. to the Buyer are approximations. Deviations from promised ship dates shall not result in any damages due to Buyer from FABRITEC, LLC., nor shall they be acceptable grounds for cancellation of an order.

SHIPPING DAMAGE CLAIMS: Claims for damaged shipments must be reported immediately to the carrier, and must be indicated on all delivery receipts signed by the Buyer. Should damage be noticed after delivery, Buyer must immediately notify carrier, and file a timely claim. If Buyer should fail to do so, all recourse to FABRITEC, LLC. shall thereby be waived.

WARRANTY: FABRITEC, LLC. products are warranted to be free of defects in materials and workmanship under normal use and conditions for the warranty period of the specific product purchased. (See product specific warranties.) Motors, electrical and electronic accessories are warranted for 5 years.

FABRITEC, LLC.'s only obligation under this warranty shall be to repair or replace product which does not conform to its warranty. The rework method (i.e. to repair or to replace) shall be determined solely by FABRITEC, LLC. FABRITEC, LLC. shall not be liable for any injury or damage, direct or consequential, arising out of the use of its products. Before purchasing, Buyer, or End User, must determine the suitability of the product for its intended use. Buyer and End User assume all risks associated with this determination.

The following items are excluded from this warranty:

- a) Product that has been opened and returned with clear evidence of abuse or other damage.
- b) Product that was improperly installed.
- c) Electronic and electrical product wired and installed at variance with our written instructions and wiring diagrams.
- d) Product improperly used, or which has been used in an application that exceeds our specifications.
- e) Product made incorrectly because Buyer failed to supply necessary information, or supplied incorrect information.

All costs related to the return and reinstallation of product covered by this warranty shall be borne by the Buyer.

A Return Authorization is required to return any product to FABRITEC, LLC. for any reason. The Return Authorization number must be prominently displayed on each carton and the Return Authorization itself must be included in the package. Product shipped to FABRITEC, LLC. without the Return Authorization on the packaging will be refused by our Receiving Department, and returned to Buyer at Buyer's expense.

Buyer shall include all of the provisions of this warranty in any resale of FABRITEC, LLC. product. FABRITEC, LLC.'s liability to a third party shall be no greater than its liability to the Buyer.

WAIVER: The failure of FABRITEC, LLC. to seek redress for any breach of this agreement, shall not operate as a waiver of any subsequent breach.

APPLICABLE LAW: The laws of the State of California shall govern the interpretation of the provisions of this agreement.

JURISDICTION: In the event FABRITEC, LLC. has to file suit to collect money due, Buyer agrees to the jurisdiction of the North Hollywood, California courts.

COLLECTION AND ATTORNEY'S FEES: In the event of nonpayment, Buyer agrees to pay all costs of collection, including agency fees, court costs, attorney fees, etc. in an amount not less than 25% of the unpaid principal and interest.

ARBITRATION: In the event of a dispute, Buyer agrees that FABRITEC, LLC. may elect resolution through binding arbitration in Los Angeles, CA under the rules of The American Arbitration Association with one arbitrator presiding. Buyer agrees to be bound by FABRITEC, LLC.'s choice between litigation and/or arbitration.

California Resale Certificate

I HEREBY CERTIFY:

1. I hold valid seller's permit number: _____

2. I am engaged in the business of selling the following type of tangible personal property:

3. This certificate is for the purchase from _____ of the item(s) I have listed in paragraph 5 below. [Vendor's name]

4. I will resell the item(s) listed in paragraph 5, which I am purchasing under this resale certificate in the form of tangible personal property in the regular course of my business operations, and I will do so prior to making any use of the item(s) other than demonstration and display while holding the item(s) for sale in the regular course of my business. I understand that if I use the item(s) purchased under this certificate in any manner other than as just described, I will owe use tax based on each item's purchase price or as otherwise provided by law.

5. Description of property to be purchased for resale:

6. I have read and understand the following:

For Your Information: A person may be guilty of a misdemeanor under Revenue and Taxation Code section 6094.5 if the purchaser knows at the time of purchase that he or she will not resell the purchased item prior to any use (other than retention, demonstration, or display while holding it for resale) and he or she furnishes a resale certificate to avoid payment to the seller of an amount as tax. Additionally, a person misusing a resale certificate for personal gain or to evade the payment of tax is liable, for each purchase, for the tax that would have been due, plus a penalty of 10 percent of the tax or \$500, whichever is more.

NAME OF PURCHASER _____

SIGNATURE OF PURCHASER, PURCHASER'S EMPLOYEE OR AUTHORIZED REPRESENTATIVE _____

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PRINTED NAME OF PERSON SIGNING _____	TITLE _____
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ADDRESS OF PURCHASER _____

TELEPHONE NUMBER () _____	DATE _____
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